

Counter-motions and election proposals

Dear Shareholders,

We would like to announce the following motions regarding the Annual General Meeting of Deutsche Post AG. Unless their objective is only to reject management's proposal, the motions are designated with letters in order to facilitate proxy voting. You can support those motions which are not designated by letters, by voting against the corresponding agenda item. The motions can only be voted on if they are also raised at the Annual General Meeting.

A

Motion concerning item 3, 4 and 8 (see below number 4 of the motion)

From shareholder Werner Wallenwein

Werner Wallenwein


Annual General Meeting of Deutsche Post AG on April 24, 2018

Here: Improper use of personal customer data by Deutsche Post AG and its subsidiaries

Proposal

Headquarters is requested to resolve:

1. The improper use of confidential customer data by Deutsche Post AG and its subsidiaries (that is, the sale or “lease” of data to parties involved in elections for the German parliament) that was revealed by the media on April 1, 2018 is deplorable.
2. The Board of Management and the Supervisory Board are requested to ensure immediately that
 - 2.1 in the future, personal customer data will be stored and used only for as long as, and to the degree that, it is absolutely necessary for the transport and delivery of postal mail from customers and/or to customers;
 - 2.2 the purchase, handover, sale or “lease” of this data or its use for the postal shipments of other customers or for circulars, etc. will no longer take place;
 - 2.3 the use of this sensitive data in “probabilities”, “micro cells” and the like will also no longer take place, not even in a form that is anonymized (according to the understanding of this term used to date);
 - 2.4 customers affected by the handover of the data are informed personally and comprehensively about the type of data and its handover and use.

3. The Board of Management and the Supervisory Board are requested to report to the shareholders on these arrangements in writing in the invitation to the 2019 Annual General Meeting.
4. The decision on the approval of the actions of members of the Board of Management and the Supervisory Board and the decision to endorse the system for remunerating board members will be made at the 2019 Annual General Meeting and postponed until then.

Reason:

Personal customer data is a valuable commodity, particularly for a company that is subject to postal secrecy. It is entrusted to the company by customers who believe it will be used appropriately and confidentially. Improper use of this sensitive data represents a flagrant breach of customers' trust. As regards the shareholders, these practices additionally represent competitive stupidity and the destruction of material and immaterial corporate value and future prospects. The very bumbling and amateurish attempts to justify the scandal once it became public knowledge (that the data had not been sold, merely "leased"; that a "micro cell" with 6.6 customers represents complete anonymity) are quite simply not befitting of a major corporation such as Deutsche Post AG.

They reveal a horrifying and inadequate sensitivity to topics relevant to data protection on the part of the company's management.

April 3, 2018

B **Motion concerning item 2**

From shareholder Achim Müller

Sent: Tuesday, April 3, 2018 at 5:32 p.m.

From: "Achim Müller" [REDACTED]

To: hauptversammlung@dpdhl.com

Subject: Proposal for Annual General Meeting 2018

Achim Müller
[REDACTED]

Deutsche Post AG
Headquarters, Board of Management
Re: Annual General Meeting
53250 Bonn, Germany

Annual General Meeting 2018, Item 2

To whom it may concern,

With this letter, I request that a dividend of 2.00 euros per share of stock be paid out instead of 1.15 euros.

Reason: Owing to the good annual result in 2017, Deutsche Post, Bonn AG can pay 2.00 euros. This would represent a payout ratio of just over 40% and is thus clearly plausible. It would represent a positive sign for the shareholders that they had made an attractive investment. Even with the new retained earnings, the company would be very well positioned for upcoming fiscal years.

Please process my request and confirm receipt of this message.

Best regards,
Achim Müller

C

Motion concerning item 3

From shareholder Achim Müller

Sent: Tuesday, April 3, 2018 at 5:40 p.m.

From: "Achim Müller" [REDACTED]

To: Hauptversammlung, Abt 631, Bonn

Subject: Fw: Proposal for Annual General Meeting 2018

Achim Müller
[REDACTED]

Deutsche Post AG
Headquarters, Board of Management
Re: Annual General Meeting
53250 Bonn, Germany

2018 Annual General Meeting, Item 9, elections to the Supervisory Board

To whom it may concern,

With this letter, I propose Mr. Achim Müller, Bergische Landstr. 125, 51503 Rösrath, as a new member of the Supervisory Board of Deutsche Post AG, Bonn.

Please process my request and confirm receipt of this message.

Best regards,
Achim Müller

In accordance with Section 96 (2) of the German Stock Corporation Act (*Aktiengesetz*, "AktG") the Supervisory Board of Deutsche Post AG has to be composed of at least 30% women and at least 30% men. We point to the requirements of Section 96 (2) of the German Stock Corporation Act (*Aktiengesetz*, "AktG").

The statutory minimum quota shall be met by the Supervisory Board as a whole, since neither the shareholder representatives nor the employee representatives objected to meeting the quota on a plenary basis.

Therefore the Company's Supervisory Board must have at least six female and six male members. The composition of the Supervisory Board already meets the statutory minimum quota requirements for men and women without taking into account the persons standing for election at the Annual General Meeting on April 24, 2018

D

Motion concerning item 2

From shareholders Harald and Margitta Ubert

Annual General Meeting of Deutsche Post AG

c/o ADEUS Aktienregister-Service.GmbH

2 0 1 8 0 4 0 6 1 2 : 4 5 0 0 1 5 0 0

20716 Hamburg

Datum/Date: 29.03.2018

E-Mail: [REDACTED]

Tel. [REDACTED]

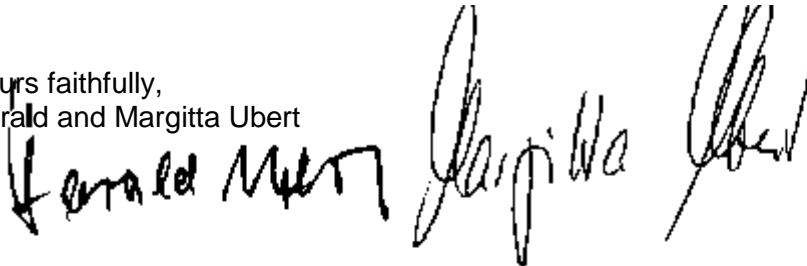
Betrifft/Ref. Proposal for Item 2 - our shareholder number [REDACTED]

Dear Sir or Madam,

The proposed use of the net profits does not consider the interests of the shareholders, since the payout ratio is much too low.

40% of the profits should be paid out to the shareholders. This is also a recommendation of the Deutsche Schutzvereinigung für Wertpapierbesitz e. V. (DSW). Corresponding proposals were submitted at the last Annual General Meeting and there is no valid reason for a payout ratio as low as the one that has been proposed

Yours faithfully,
Harald and Margitta Ubert



Motion concerning item 4

From shareholder Wilm Diedrich Müller

Von: Herr Mueller [REDACTED]

Gesendet: Montag, 9. April 2018 21:17

An: CHARISMA Diedrich Müller; Firma Amtsgericht Varel; Hauptversammlung, Abt 631, Bonn

Betreff: Gegenantrag zu TOP 4

For informational purposes to the company Charisma Diedrich Mueller, headquartered in Neuenburg (Germany), an artist's colony to the left of the Jadebusen bay whose owner and exiled managing director is the above-named Mr. Mueller.

For informational purposes to Amtsgericht Varel (the Varel district court), which has imposed an occupational ban on the above-named Mr. Müller for more than ten years that is irreconcilable with Article 15 of the European Union's Charter of Fundamental Rights and obstinately adheres to this illegally imposed ban.

To Deutsche Post AG, headquartered in Bonn.

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Counterproposal to Item 4 in the invitation to the annual general meeting of the above-named company, Deutsche Post.

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Persons, I herewith propose that no member of the Supervisory Board of the above-named company, Deutsche Post, shall have their actions for financial year 2017 approved.

For several reasons:

1. I justify the same counterproposal with the argument that the same company, Deutsche Post completely failed during that same financial year 2017 to motivate the so-called Federal Republic of Germany to dissolve itself voluntarily.
2. I justify the same counterproposal with the argument that this same company, Deutsche Post, has withheld postal mail addressed to the above-named company Diedrich Müller for many years and thus has artificially hindered my orderly management of my own company, if not rendered it completely impossible.
3. I justify the same counterproposal with the argument that in violation of the agreement, this same company, Deutsche Post, does not place my private postal mail in my letter box, No. 2142, but gives postal mail that is clearly addressed to me instead to other persons, who then forward my postal mail to me later, or not, so that all my postal mail never reaches me in an orderly fashion but is always at least significantly delayed, is sometimes opened and sometimes never reaches me at all. I never received checks sent to me, for instance, because these checks are intercepted by unknown persons and kept from me over the long term with the above-mentioned aid of this same company, Deutsche Post.

In summary, I would like to say that the performance of this same company, Deutsche Post, is so poor that there are no words to describe the deficiency of the performance of this same company, Deutsche Post.

The above-named Mr. Mueller

Details on sender: Mr. Wilm Diedrich Mueller, born on [REDACTED] in Sanderbusch, a village to the left of the Jadebusen bay.

Postal address and residence: [REDACTED], an artist's colony at the Bullenmeersbäke on the East Frisian peninsula left of the Jadebusen bay

Telephone: [REDACTED] e-mail: [REDACTED]